Company Profile

BioClan Pharma (Pvt) Ltd · Safe Passage for Global Medicine. Trusted Hands for Every Partner.

Who we are

BioClan Pharma was established in 2024 and is based in Colombo. We import pharmaceuticals and medical equipment, and we are registered with the National Medicines Regulatory Authority (NMRA) as an importer. This allows us to act as the authorised local representative of overseas manufacturers.

We combine an in-house regulatory team with practical distribution strength. Our cold chain and NMRA-certified warehousing keep products in controlled conditions, and our sister company, MediClan, delivers them to nearly 2,500 pharmacies across the island.

What we offer manufacturers

- **Local agent representation.** One accountable team for NMRA filings, import, storage and distribution.
- **Regulatory services.** Manufacturing site approval, product registration, sample import licences, renewals, variations and adverse event reporting, handled by our own three-person regulatory team.
- **Distribution.** Islandwide delivery through 15 distributors, same-day to major cities and within 48 hours to outstation areas.
- **Cold chain.** Temperature-sensitive products are handled at 2 to 8 °C in storage and in transit.
- **Reporting.** Weekly operational updates and a monthly report on stock, sales, batch and expiry tracking, and distribution.
- **Two channels.** We supply the private pharmacy channel, the State Pharmaceuticals Corporation (SPC) and the Medical Supplies Division (MSD), and we take part in government tenders.

Our portfolio

Category	What it covers
Tablets and oral medicines	All oral dosage forms, generic and branded
Injectables	Injectable medicines in all forms
Serums	IV fluids, infusion products and biological sera
Medical equipment	Medical devices and borderline products
Other healthcare products	Further products as the market needs them

How partnership works

1. **Introduction.** You tell us about your company and products.
2. **Document review.** We check your documents against NMRA requirements.
3. **Agreement.** We sign a confidentiality agreement, then agree the terms of appointment.
4. **Registration.** We submit your site and product applications to the NMRA. Registration typically takes 6 to 8 months.
5. **Import and distribution.** We import, store and distribute through MediClan.
6. **Ongoing support.** Renewals, variations, adverse event reporting and regular updates.

Our reach

Nearly 2,500 pharmacies · 1,211 government hospitals and Primary Medical Care Units · 222 private hospitals · over 4,000 private medical institutions.

Leadership

- **Niwantha Bandara, Managing Director.** 26 years in pharmaceutical marketing, importing and distribution.
- **Arshaq Ahamed, Director.** 10 years in pharmaceutical distribution.
- **Shamraz Thasleem, Director.** 15 years managing companies across industries, in management, strategy and finance.

Contact

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NMRA-registered importer of pharmaceuticals and medical equipment.